

Long-term **CONSISTENCY** beats short-term intensity

LET GO of LIMITS

What if it all goes right?

SMALL STEPS = BIG RESULTS

A goal without **ACTION** is just a wish.

my **ACCOUNTABILITY PARTNER**

my **GOAL to ENROLL**

WEEK
1

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|----------------|
| CALLS |
| goal _____ |
| achieved _____ |

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|---------------------|
| APPOINTMENTS |
| goal _____ |
| achieved _____ |

| |
|------------------|
| OVERVIEWS |
| goal _____ |
| achieved _____ |

NOTES

WEEK
2

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|----------------|
| CALLS |
| goal _____ |
| achieved _____ |

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|---------------------|
| APPOINTMENTS |
| goal _____ |
| achieved _____ |

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|------------------|
| OVERVIEWS |
| goal _____ |
| achieved _____ |

NOTES

WEEK
3

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|----------------|
| CALLS |
| goal _____ |
| achieved _____ |

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| APPOINTMENTS |
| goal _____ |
| achieved _____ |

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|------------------|
| OVERVIEWS |
| goal _____ |
| achieved _____ |

NOTES

WEEK
4

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|----------------|
| CALLS |
| goal _____ |
| achieved _____ |

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| APPOINTMENTS |
| goal _____ |
| achieved _____ |

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|------------------|
| OVERVIEWS |
| goal _____ |
| achieved _____ |

NOTES

MONTH 1
ENROLLMENTS

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|----------------|
| CALLS |
| goal _____ |
| achieved _____ |

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|---------------------|
| APPOINTMENTS |
| goal _____ |
| achieved _____ |

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|------------------|
| OVERVIEWS |
| goal _____ |
| achieved _____ |

NOTES

WEEK
5

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|----------------|
| CALLS |
| goal _____ |
| achieved _____ |

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|---------------------|
| APPOINTMENTS |
| goal _____ |
| achieved _____ |

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|------------------|
| OVERVIEWS |
| goal _____ |
| achieved _____ |

NOTES

WEEK 6

| CALLS | |
|-------|----------|
| goal | achieved |

| APPOINTMENTS | |
|--------------|----------|
| goal | achieved |

| OVERVIEWS | |
|-----------|----------|
| goal | achieved |

| NOTES | |
|-------|--|
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WEEK 7

| CALLS | |
|-------|----------|
| goal | achieved |

| APPOINTMENTS | |
|--------------|----------|
| goal | achieved |

| OVERVIEWS | |
|-----------|----------|
| goal | achieved |

| NOTES | |
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WEEK 8

| CALLS | |
|-------|----------|
| goal | achieved |

| APPOINTMENTS | |
|--------------|----------|
| goal | achieved |

| OVERVIEWS | |
|-----------|----------|
| goal | achieved |

| NOTES | |
|-------|--|
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MONTH 2 ENROLLMENTS

| | | | | | |
|--|---|---|--|---|---|
| | <input type="checkbox"/> strategy session | <input type="checkbox"/> customer follow-up | | <input type="checkbox"/> strategy session | <input type="checkbox"/> customer follow-up |
| | <input type="checkbox"/> strategy session | <input type="checkbox"/> customer follow-up | | <input type="checkbox"/> strategy session | <input type="checkbox"/> customer follow-up |
| | <input type="checkbox"/> strategy session | <input type="checkbox"/> customer follow-up | | <input type="checkbox"/> strategy session | <input type="checkbox"/> customer follow-up |
| | <input type="checkbox"/> strategy session | <input type="checkbox"/> customer follow-up | | <input type="checkbox"/> strategy session | <input type="checkbox"/> customer follow-up |

WEEK 9

| CALLS | |
|-------|----------|
| goal | achieved |

| APPOINTMENTS | |
|--------------|----------|
| goal | achieved |

| OVERVIEWS | |
|-----------|----------|
| goal | achieved |

| NOTES | |
|-------|--|
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WEEK 10

| CALLS | |
|-------|----------|
| goal | achieved |

| APPOINTMENTS | |
|--------------|----------|
| goal | achieved |

| OVERVIEWS | |
|-----------|----------|
| goal | achieved |

| NOTES | |
|-------|--|
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WEEK 11

| CALLS | |
|-------|----------|
| goal | achieved |

| APPOINTMENTS | |
|--------------|----------|
| goal | achieved |

| OVERVIEWS | |
|-----------|----------|
| goal | achieved |

| NOTES | |
|-------|--|
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WEEK 12

| CALLS | |
|-------|----------|
| goal | achieved |

| APPOINTMENTS | |
|--------------|----------|
| goal | achieved |

| OVERVIEWS | |
|-----------|----------|
| goal | achieved |

| NOTES | |
|-------|--|
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MONTH 3 ENROLLMENTS

| | | | | | |
|--|---|---|--|---|---|
| | <input type="checkbox"/> strategy session | <input type="checkbox"/> customer follow-up | | <input type="checkbox"/> strategy session | <input type="checkbox"/> customer follow-up |
| | <input type="checkbox"/> strategy session | <input type="checkbox"/> customer follow-up | | <input type="checkbox"/> strategy session | <input type="checkbox"/> customer follow-up |
| | <input type="checkbox"/> strategy session | <input type="checkbox"/> customer follow-up | | <input type="checkbox"/> strategy session | <input type="checkbox"/> customer follow-up |
| | <input type="checkbox"/> strategy session | <input type="checkbox"/> customer follow-up | | <input type="checkbox"/> strategy session | <input type="checkbox"/> customer follow-up |

my REWARD



持之以恆 胜过短期的努力

放开其限制

如果一切都顺利该怎么办？

小步骤 e 大绩效

一个没有行动的目标只是一个愿望。

我的鞭策伙伴

我的推荐目标

第一期

拨打电话次数

目标

完成

邀约

目标

完成

认识美乐家

目标

完成

备注

第二期

拨打电话次数

目标

完成

邀约

目标

完成

认识美乐家

目标

完成

备注

第三期

拨打电话次数

目标

完成

邀约

目标

完成

认识美乐家

目标

完成

备注

第四期

拨打电话次数

目标

完成

邀约

目标

完成

认识美乐家

目标

完成

备注

第一个月

的推荐

策略会议 顾客跟进

策略会议 顾客跟进

策略会议 顾客跟进

策略会议 顾客跟进

策略会议 顾客跟进

策略会议 顾客跟进

策略会议 顾客跟进

策略会议 顾客跟进

第五期

CALLS

目标

完成

邀约

目标

完成

认识美乐家

目标

完成

备注

第六期

拨打电话次数

目标 完成

邀约

目标 完成

认识美乐家

目标 完成

备注

第七期

拨打电话次数

目标 完成

邀约

目标 完成

认识美乐家

目标 完成

备注

第八期

拨打电话次数

目标 完成

邀约

目标 完成

认识美乐家

目标 完成

备注

第二个月

的推荐

策略会议 顾客跟进

策略会议 顾客跟进

策略会议 顾客跟进

策略会议 顾客跟进

策略会议 顾客跟进

策略会议 顾客跟进

策略会议 顾客跟进

策略会议 顾客跟进

第九期

拨打电话次数

目标 完成

邀约

目标 完成

认识美乐家

目标 完成

备注

第十期

拨打电话次数

目标 完成

邀约

目标 完成

认识美乐家

目标 完成

备注

第十一期

拨打电话次数

目标 完成

邀约

目标 完成

认识美乐家

目标 完成

备注

第十二期

拨打电话次数

目标 完成

邀约

目标 完成

认识美乐家

目标 完成

备注

第三个月

的推荐

策略会议 顾客跟进

策略会议 顾客跟进

策略会议 顾客跟进

策略会议 顾客跟进

策略会议 顾客跟进

策略会议 顾客跟进

策略会议 顾客跟进

策略会议 顾客跟进

我的奖励

