

Your Initial Contact List

Use the following page to write down names and start building your initial contact list. Then look up their phone numbers and keep them handy to help you make appointments for future presentations.

| Name | Phone | Date Contacted | Notes | Date to Follow Up |
|-----------|--------|----------------|-------|-------------------|
| 1. _____ | () | / / | | / / |
| 2. _____ | () | / / | | / / |
| 3. _____ | () | / / | | / / |
| 4. _____ | () | / / | | / / |
| 5. _____ | () | / / | | / / |
| 6. _____ | () | / / | | / / |
| 7. _____ | () | / / | | / / |
| 8. _____ | () | / / | | / / |
| 9. _____ | () | / / | | / / |
| 10. _____ | () | / / | | / / |
| 11. _____ | () | / / | | / / |
| 12. _____ | () | / / | | / / |
| 13. _____ | () | / / | | / / |
| 14. _____ | () | / / | | / / |
| 15. _____ | () | / / | | / / |
| 16. _____ | () | / / | | / / |
| 17. _____ | () | / / | | / / |
| 18. _____ | () | / / | | / / |
| 19. _____ | () | / / | | / / |
| 20. _____ | () | / / | | / / |
| 21. _____ | () | / / | | / / |
| 22. _____ | () | / / | | / / |
| 23. _____ | () | / / | | / / |
| 24. _____ | () | / / | | / / |
| 25. _____ | () | / / | | / / |
| 26. _____ | () | / / | | / / |
| 27. _____ | () | / / | | / / |
| 28. _____ | () | / / | | / / |
| 29. _____ | () | / / | | / / |
| 30. _____ | () | / / | | / / |
| 31. _____ | () | / / | | / / |
| 32. _____ | () | / / | | / / |
| 33. _____ | () | / / | | / / |
| 34. _____ | () | / / | | / / |